

# The Economy in the Days of COVID-19

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## It DOES Exist!







## What Do We Know This Minute?

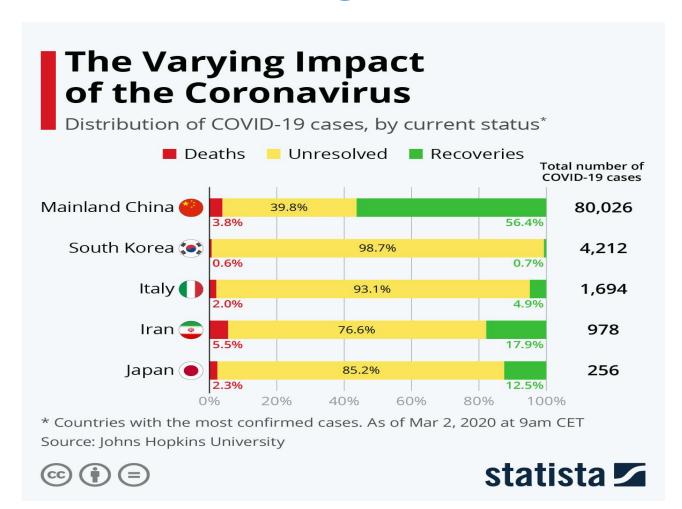


- In truth we really don't know much as the situation alters every day to some extent.
  - Market collapsed almost completely and globally but has been volatile.
  - Supply chains have been shattered especially those that originated in Asia
  - Government has mandated shutdowns of any venue that would attract crowds – events, restaurants etc.
  - Central banks have lowered rates to zero and are engaged in bond buying and any other mechanism that would allow money to enter the economy
  - Congress has acted at last with a two trillion dollar package. Some priority given to public health
  - Some nations have seen the peak they think. China. South Korea,
     Singapore



# Death Toll Low – Recoveries High





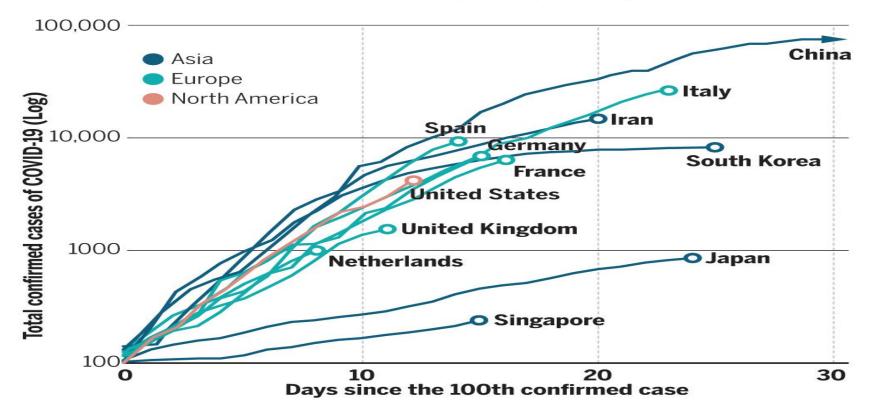


## Peak is Now in US and Europe



#### **Exponential growth**

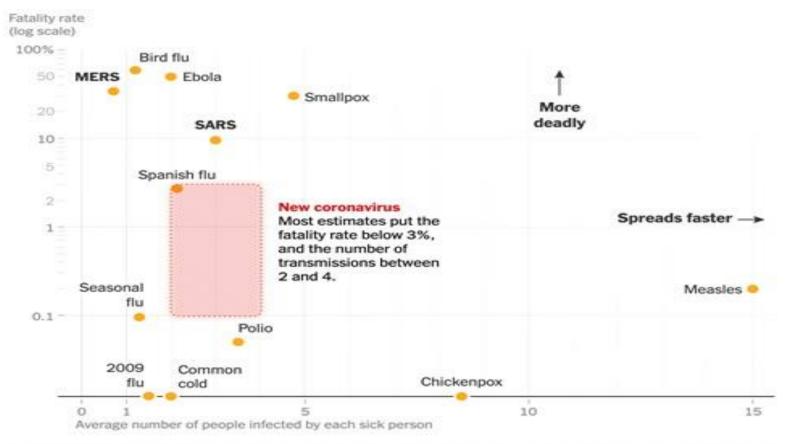
China's outbreak has come to a halt and South Korea has flattened its curve, but COVID-19 case numbers are still rising rapidly in many Western countries.





## **How Does This Compare?**





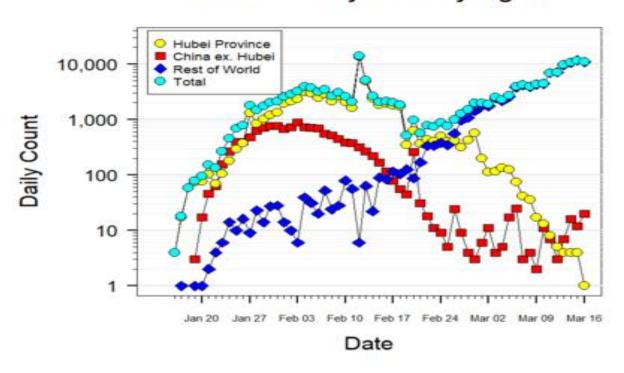
Note: Average case-fatality rates and transmission numbers are shown. Estimates of case-fatality rates can vary, and numbers for the new coronavirus are preliminary estimates.



### **More Obvious in China Itself**



#### COVID-19 daily cases by region



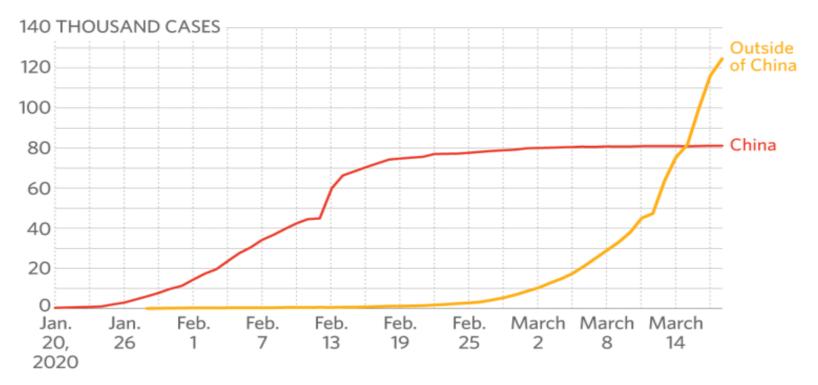


## **Shift Away from Epicenter**



#### Most COVID-19 Cases Are Outside of China

The number of COVID-19 cases in countries other than China has surpassed the number of cases inside China, and is rising fast.



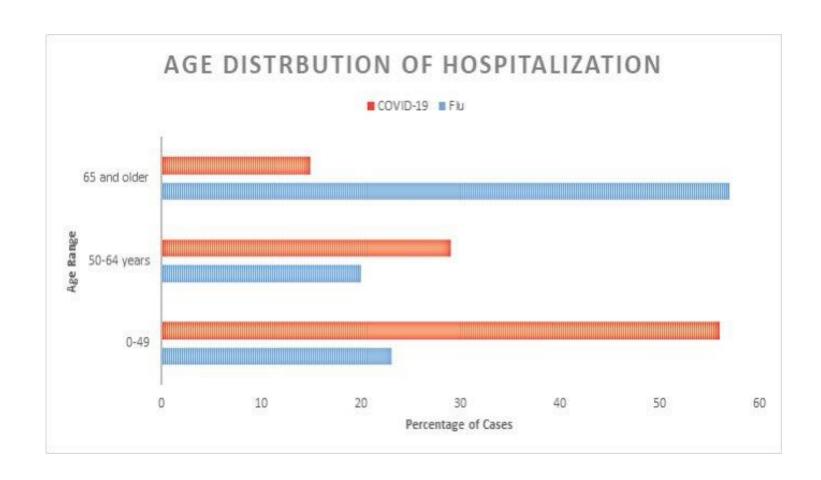
Source: Johns Hopkins University

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# Death Toll High in Elderly but Infection Hits Young as Well





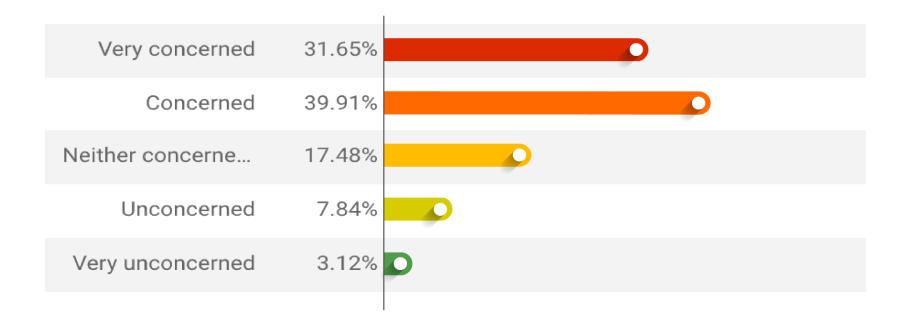


### **Consumers are Worried**



In general, how concerned are you about the spread of Coronavirus to your community?



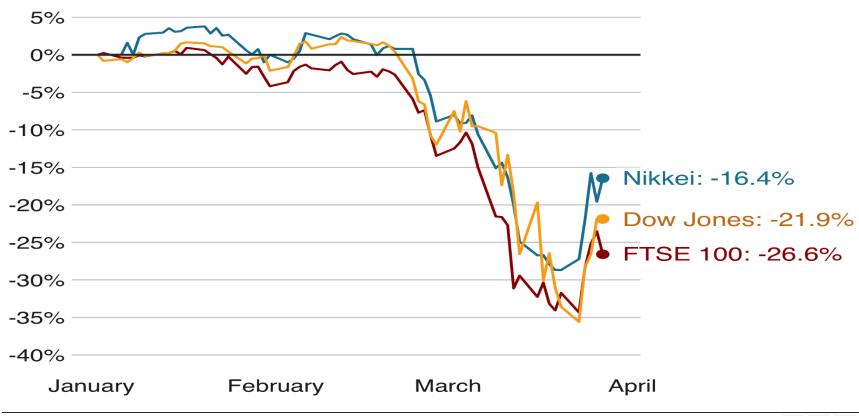




### **Quite the Market Hit**



## The impact of coronavirus on stock markets since the start of the outbreak



Source: Bloomberg, 27 March 2020, 13:00 GMT



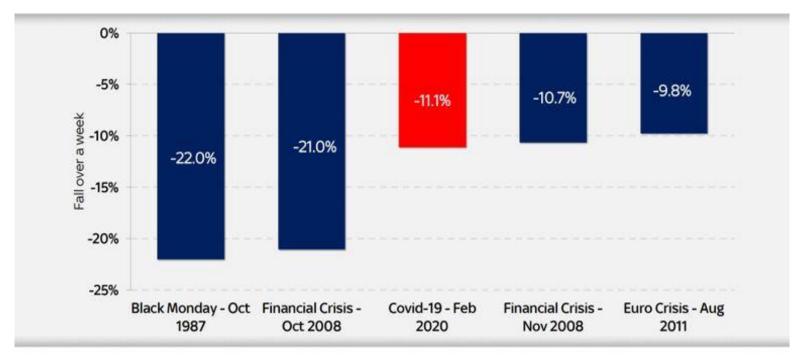


# Still Not the Worst We Have Been Through



FIVE WORST WEEKS SINCE 1983: FTSE 100

SOURCE: SKY/BLOOMBERG

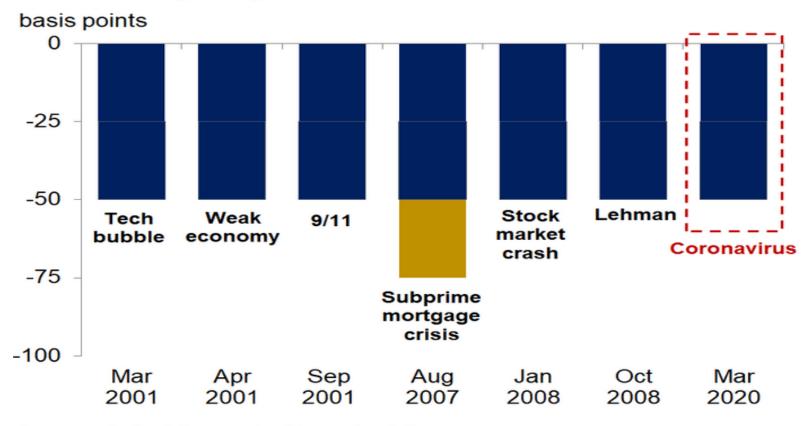




### **Fed has Acted Before**



#### **US: Emergency Fed rate cuts**



Source : Oxford Economics/Haver Analytics



### **CMI Looks Stressed**







## **Key Points in Latest CMI**



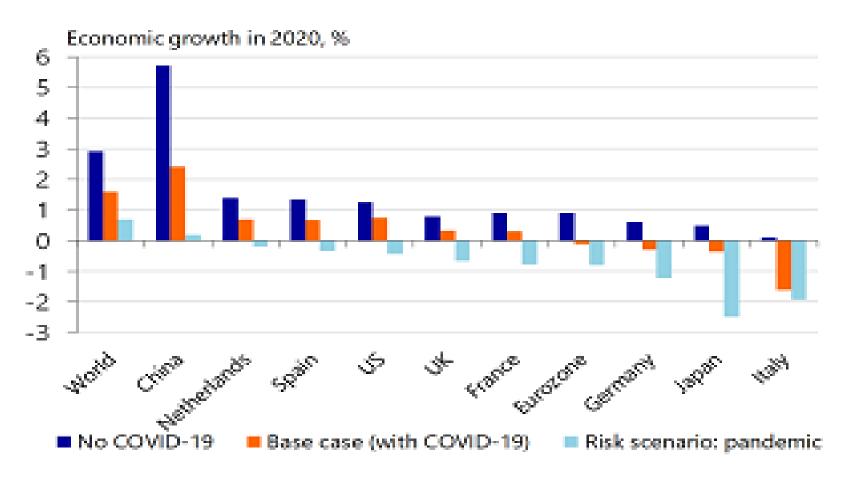
- Most dramatic decline has been in the favorable factors.
- Sales have all but vanished.
- Slow pays are the first to show strain in the unfavorable categories
- There has not been time for the other unfavorable categories to show reaction but they will





## **Current Impact**







## **Bail Out of the Century**



- \$1200 checks for those making under \$75,000
- Expanded unemployment
- \$377 billion in loans to small business
- \$500 billion in loans for large business – government takes equity stake
- \$100 billion to hospitals
- No stock buybacks, no money for administration connected business
- Help tied to employment

## Took a while to get

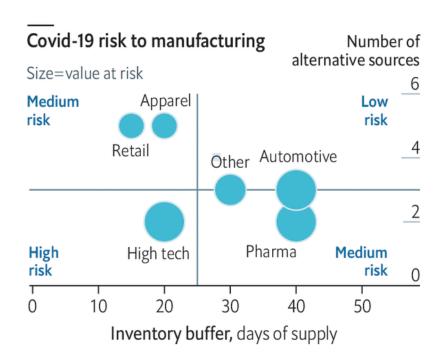




## **RI** Which Sectors at Highest Risk?







Sources: Llamasoft; Goldman Sachs Global Investment Research

The Economist



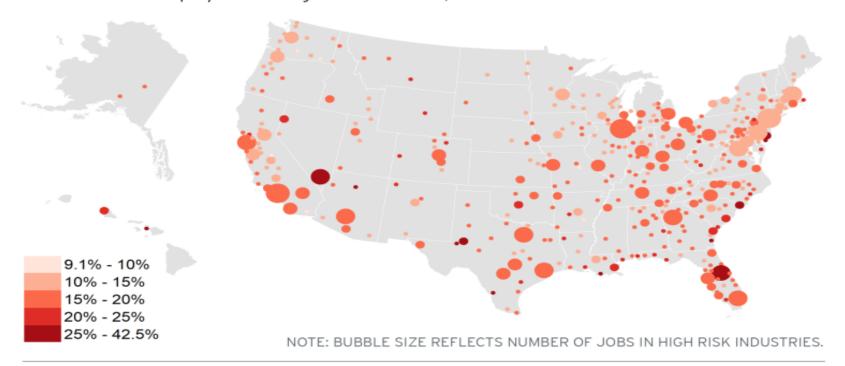


#### Which Areas Hurt the Most



MAP 1

Sunbelt tourist destinations and energy metros stand to be most affected Share of metro employment in high risk industries, 2019



Source: Zandi, "COVID-19: A Fiscal Stimulus Plan," (Moody's Analytics, 2020) and Brookings analysis of Emsi data





### **Impact**



### China Slowdown

Weaker Demand For Goods & Commodities

> Supply Chain Disruption

Reduced Outbound Tourism Spend

#### Localised Outbreaks

Work Stoppages & Travel Restrictions

Falling Sentiment & Consumption

Weaker Earnings & Reduced Capex

### Financial Stress

Equity Sell Off & Negative Wealth Effect

Tightening Financial Conditions

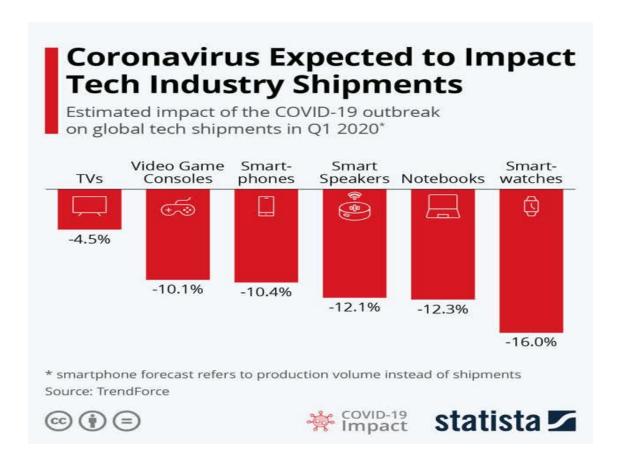
Downside Pressure On Currencies





## **Supply Chain Impact Already Clear**

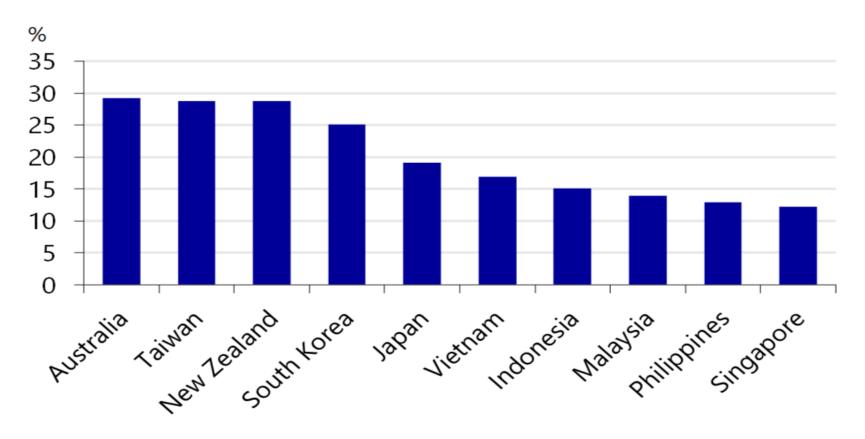






## **Why Situation in China Matters**





China exports as % of total

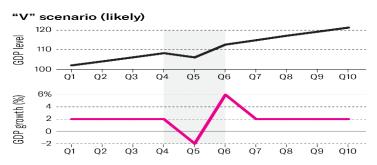


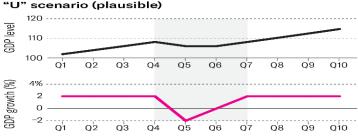
### "V" or "U" or "L"?

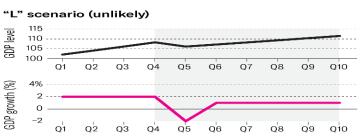


#### **Economic Shock: 3 Scenarios**

A V-shaped scenario depicts a classic economic shock, where growth eventually rebounds. In a U-shaped scenario, there is some permanent loss of output after the initial shock. An L-shaped scenario signals real structural damage, with a significant impact on growth.







#### Three Scenarios

- V is the most likely a hard but short lived reaction
- U is nearly as hard but has more of a lingering impact
- L is not very likely but is most threatening – lasts well into the next year



# What Leads to the "Good" Outcome?



- Virus threat fades within the next five to eight weeks due to factors such as warmer weather and enforced isolation.
- Consumers react strongly to the "all clear" and resume their normal activities very quickly.
- Government leaves liquidity measures in place for an extended period of time – low rates, tax breaks, increased spending, bailing out most damaged sectors.
- Virus also fades in key US markets such as Europe, China, Japan, South Korea. At the same time it doesn't ramp up in other regions of the world.
- Infrastructure in the US manages to keep pace with demand.



# What Leads to "Bad" Outcome?



- Virus doesn't fade as quickly as hoped and is not as sensitive to temperature as flu. People refuse to take the issue seriously and keep spreading it.
- Consumers remain cautious after the "all clear" and it takes a while to return to normal.
- Government measures end quickly and Fed decides to ease rates back up as soon as the markets show any life.
- Virus keeps spreading in Europe and elsewhere and starts to show up in places where it has not been a big problem before.
- Infrastructure breaks down as Internet and other communication centers are overwhelmed. Health care system can't keep up with onslaught of cases.



- Virus can't seem to be managed and begins to morph and adjust. No vaccine or cure in sight.
- Panic takes control as business starts massive layoffs and thousands of small operations fall into bankruptcy.
- Government is unable to offer any financial remedy and resorts to extreme measures to cope with the virus. Law enforcement is overwhelmed as are hospitals
- Entire world shuts down and global recession deepens to a point of no return for many nations.
- THE GOOD NEWS IS THIS IS THE LEAST LIKELY OUTCOME – NO MORE THAN 10%





# Amazing – There Are Other Things Happening



- Oil War Russia and Saudi Arabia seize their opportunity.
- Brexit the real negotiations have started and they are not going well.
- Trade wars they are still taking place between the US and China, Japan and South Korea, US and Europe, US and USMCA partners.
- Trade breaks still coming back to haunt Buying beef from Brazil, tariff reductions for India, exemptions on tariffs for select industries
- Locust infestations wiping out crops in South Asia and parts of Africa
- Reactions to the slower Chinese economy that manifested even before the virus issue.



# Oil War on Top of COVID 19 Crisis



#### **Brent Oil Price**

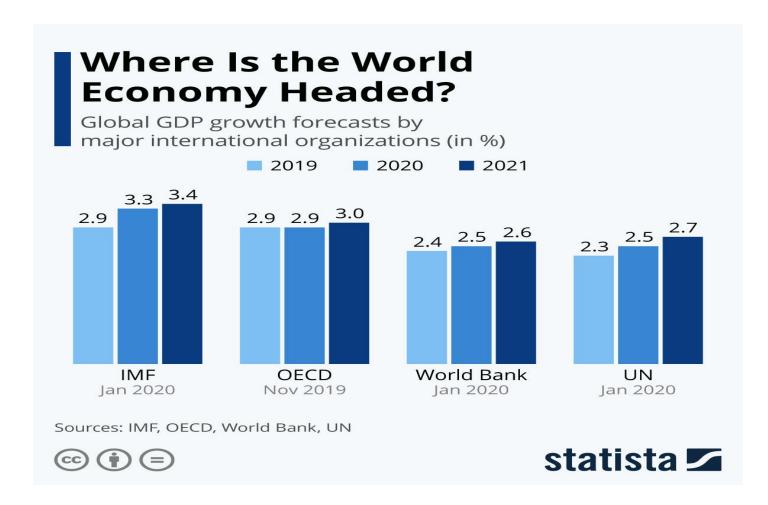


Source: Bloomberg, L.P.



# How Likely is 2021 Forecast Now?



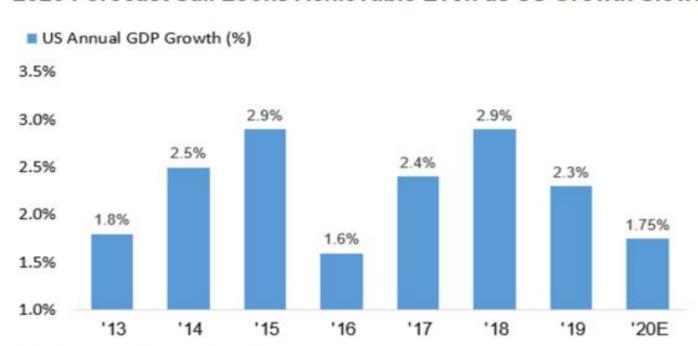




## Slim but Persistent Hopes



#### 2020 Forecast Still Looks Achievable Even as US Growth Slows



Source: LPL Research, Bloomberg, 2/26/20

Estimate reflects LPL Research forecast

GDP = Gross Domestic Product



## **Changing Definition of Value**



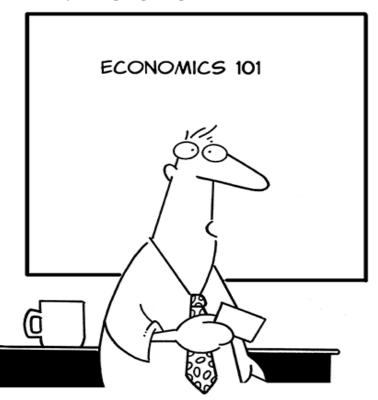




### You KNOW You Want More



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- "Lesson 1: Don't spend more than you earn.
- Lesson 2: Don't spend more than you earn.
- Lesson 3: Don't spend more than you earn.
- Lesson 4: Don't spend more than you earn.

  Lesson 4: Don't spend more than you earn.
- Lesson 5: Don't spend more than you earn."

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